

Christopher R. Noble, CLP, RTTP

60 Yale Street, Winchester, MA 01890
Mobile Tel: 1-617-620-4747

chris.noble@yahoo.com
www.linkedin.com/in/crnoble

PROFILE

Technology commercialization – University technology valuation, IP and patent strategy, university relationships with industry and startups. I lecture and consult world-wide on technology transfer office capacity-building and training, startup ecosystems, IP valuation, and commercialization policies.

Technology expertise – Environment, renewable energy, materials, electronics, wearables.

Business startups – Organized, financed and staffed two startup companies. Wrote business plans, presented at investment conferences, sourced and raised financing from VC and corporate investors.

Acquisitions, joint ventures and licensing – Initiated and closed international deals for intellectual property, product lines and manufacturing operations.

Business strategy & boards – I have served on for-profit and non-profit boards; led strategic planning processes for large and small companies; designed board governance processes and committees.

P&L – International business and profit management in high-growth and turnaround situations.

High-tech marketing – Created and executed strategies and programs in a wide range of markets.

Background – Engineer and MBA from 1st-tier schools. Lived and worked in Europe and South America. Fluent in English, French and Spanish. French and Canadian citizen, US Permanent Resident.

EXPERIENCE

- 2008 – Present **MASSACHUSETTS INSTITUTE OF TECHNOLOGY** Cambridge, MA
Technology Licensing Officer
- IP and commercialization management of MIT's energy technology portfolio. Evaluation of faculty/student inventions. Negotiation of sponsored-research agreements and IP licenses to established companies and MIT spinouts.
 - Creation of licensing department infrastructure, policies and procedures, staff recruiting and training for Skolkovo Institute of Technology (Moscow).
 - Member, MIT Climate Action Advisory Committee.
- 2004 – 2008 **ULTIMATE BALANCE, INC.** Winchester, MA
Wearable motion-sensing technology for sports, physical rehabilitation and health care
Co-founder, CEO
- Raised Series-A funding, organized company, hired staff and contractors.
 - Set up manufacturing and distribution; wrote & filed patents.
 - Introduced first product in sports market within 12 months of company launch.
- 2002 – 2005 **ORION ROPEWORKS** Winslow, ME
Industrial rope manufacturer
Investor, Board Member, Advisor
- Joined board of bankrupt company as part of new investor/manager turnaround group.
 - Advised company on overhaul of Sales and Marketing functions.
 - Company rebuilt and sold profitably to larger competitor with net increase in local jobs.
- 2000 – 2004 **INFLECTIONPOINT CONSULTING** Winchester, MA
Business consulting and fundraising
Principal
- Sourced and raised >\$50M from VC and corporate investors for four startups.
 - Investigated and valued acquisition targets for corporate clients.
 - Led and facilitated strategic planning, merger-integration and business plan projects.

- 1998 – 2000 **PHILSAR ELECTRONICS** Ottawa, Canada
Venture-backed wireless communication technology startup
Vice-president, Sales & Marketing
- Conducted investor roadshow, recruited investors and VP of Sales.
 - Repositioned company with new website, media relations and corporate identity.
 - Company sold profitably to Conexant Systems in 2000.
- 1995 – 1998 **CP CLARE CORPORATION** Beverly, MA
\$150M public (NASDAQ) telecom component manufacturer
Vice-President & General Manager, Surge Protection Division
- P&L and M&A activities in the U.S., Mexico and Europe.
- 1983 – 1995 **ANALOG DEVICES, INC.** Wilmington, MA
\$1B public (NYSE) electronic components manufacturer
Marketing Manager, Product Line Director
- Worldwide P&L, business strategy and multi-dozen employee teams in 3 countries.
- 1977 – 1981 **SCHLUMBERGER, INC.** US, Venezuela, Argentina
\$5B public (NYSE) oil exploration services company
Field Engineer, Field Testing Coordinator
- Lived with and managed local staff and complex, time-critical operations in unsupervised, isolated rural and wilderness locations.

PROFESSIONAL SOCIETIES AND NON-PROFITS

- ASSOCIATION OF UNIVERSITY TECHNOLOGY MANAGERS (AUTM)**
- 2017 – Present *Member, Board of Directors (elected by AUTM membership)*
2014 – 2016 *Chair, Valuation Course Committee*
2012 – 2014 *Assistant Vice-President, Faculty Development*
2010 – 2012 *Committee Co-Chair, Essentials Course*
- WORLD INTELLECTUAL PROPERTY ORGANIZATION (WIPO)**
- 2011 – Present *Lecturer and consultant, IP commercialization and Valuation (Worldwide)*
- 2008 – 2011 **DESIGN THAT MATTERS** Cambridge, MA
Technology design to improve the services of social enterprises in developing countries
Board Member and Treasurer
- 2000 – 2008 **HEARTS AND NOSES HOSPITAL CLOWN TROUPE** Needham, MA
1:1 bedside clowning and clown training for hospitalized children
Founding Chairman of the Board
- 1994 – 2000 **FUTURE SCIENTISTS AND ENGINEERS OF AMERICA** Anaheim, CA
After-school science clubs to promote interest in math and science
Founding Regional Director

EDUCATION

- 1981 – 1983 **SLOAN SCHOOL OF MANAGEMENT, MIT** Cambridge, MA
M.Sc., Management (MBA)
- 1972 – 1977 **McGILL UNIVERSITY** Montreal, Canada
B.Eng. (Honors), Electrical Engineering